

# AMOZI NIAMKE-BERVELL

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## EDUCATION

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**Western Governors University** | Salt Lake City, UT  
Bachelor of Science: Information Technology Management | Concentration: Information Systems

Dec 2027

## PROFESSIONAL EXPERIENCE

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**Beyer Kia** | *Full-Time, Inventory Manager* | Falls Church, VA January 2021-Present

- Manage inventory for 250+ new and pre-owned vehicles at a Kia dealership, ensuring accurate records, overseeing the replenishment process, and maintaining organized lot presentation.
- Serve as the main liaison between sales, service, and accounting to coordinate vehicle flow from acquisition through final delivery, as well as the primary contact for inventory software and data systems.
- Analyze inventory levels using historical data and sales input; update dealer databases (ETL-style workflows) to align stock with demand and support sales performance.

**Life Up Media LLC** | *IT Support Intern* | Culpeper, VA April 2021-April 2022

- Partnered with small business clients to assess and translate business needs into technical requirements for CRM and dashboards
- Led a cross-functional project team, streamlined internal workflows, and implemented automation tools, resulting in a 20% reduction in processing time for critical business functions and improved service delivery.
- Engineered and deployed customized CRM architectures for 10+ small business clients, resulting in an average 15% increase in lead conversion rates by optimizing data visibility and follow-up tracking

**First Financial Security** | *Contracted, Licensed Life Insurance Agent* | Tysons Corner, VA January 2020-Present

- Advised clients on financial products and solutions aligned with their financial goals and familial needs.
- Provided client risk assessments, financial planning, and education on behalf of the top 30 life insurance companies.
- Consistently ranked in the top 10% of regional producers by managing a portfolio of 5 active clients, generating over \$150,000 in annualized premiums through strategic cold-calling and referral-based networking.

## ADDITIONAL EXPERIENCE

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**The Church of the Living God** | *Youth & Young Adult (YYA) Ministry Leader* | Fairfax, VA May 2025-Present

- Support first-generation and underrepresented youth with college applications and resource navigation.
- Organize college tours, college readiness workshops, and office hours sessions to help high school students explore universities and complete applications, including a recent Virginia Tech tour sponsored by the Center for the Enhancement of Engineering Diversity (CEED).
- Helped secure \$5,000+ in sponsorships to subsidize application fees and travel logistics for 20+ first-generation students.

## LEADERSHIP & PROFESSIONAL DEVELOPMENT

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**Management Leadership for Tomorrow (MLT)** | *Career Prep Fellow* | Remote February 2026-Present

- Selected from a highly competitive pool of 3000+ applicants for an elite 18+-month leadership development program designed to accelerate careers in business.
- Engage in rigorous business case studies and high-impact projects to strengthen problem-solving, analytical, and strategic communication skills.
- Collaborate with Fortune 500 executives and industry leaders through exclusive seminars, networking events, and professional development workshops, gaining insights into corporate strategy and leadership.

**Generation USA** | *Jr. Cloud Program Participant* | Remote August 2022-January 2023

- Managed Amazon Web Services (AWS) resources, supported onboarding and troubleshooting access issues, and assisted peers with Linux and Python challenges.
- Utilized AWS services such as EC2, S3, IAM, and CloudFront to deploy scalable virtual machines, manage secure access, deliver content efficiently, and implement reliable storage solutions.

## SKILLS

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**Technical Skills:** AWS (EC2, S3, IAM, CloudFront), Linux, Active Directory, Routing & Switching (VLANs, OSPF), Wireshark, Management Information Systems (MIS), Software Development Life Cycle (SDLC), MS Excel (VLOOKUPS/Pivot Tables)

**Software:** MS Office Suite (Proficient), Google Workspace, Azure Labs, Tableau, SQL, R, Python

**Certifications:** Amazon Web Services (AWS) Cloud Practitioner, Google Data Analytics Professional Certificate, Excel Fundamentals for Data Analysis, Macquarie University